

10 Phrases to Use When Responding to Objections

1

That's a valid concern; many of our happiest customers felt the same way initially. Here's what we found...

6

I understand where you're coming from. Can I share how we've addressed this issue for others in your situation?

2

Thank you for bringing that up. Here's how we handle that...

7

Let's dive into that concern a bit more. Can you tell me what specifically makes you feel that way?

3

You're not alone in that concern. In fact, this is a common initial reaction. Here's why our customers come to see it differently...

8

That's a great point. What would it take for you to feel more comfortable about this?

4

Great question, and I appreciate your honesty here.

9

I'm glad you mentioned that. It's important for us to address all your concerns so you can make the best decision. Here's some additional info that might help

5

I see how that could be a concern. However, let me explain how our service actually provides a benefit in this area...

10

I can see why that would be a concern. May I ask if this is the main thing holding you back?



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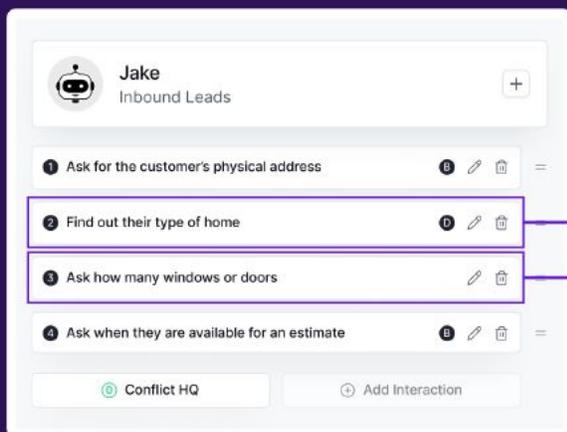
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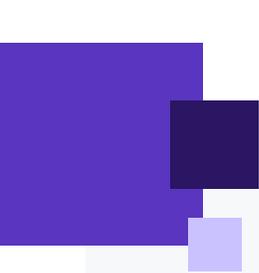
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